



## An Investment Message

Yesterday we published a message as follows:

"Perhaps never again will there be such bargains in investment securities as the market now offers, and so we say to all, and this means you,—scrape together all the money you can get without borrowing and buy investment securities—and buy them now."

We said in our letter of yesterday, "Many of the safest securities are selling at the heaviest discount. There is a reason for this, which we will explain in another letter January 2nd." This is the explanation:

We have had a long period of abnormally high interest rates. We used to issue 5% bonds and sell them at par. Many of the bonds being issued now bear an 8% rate. Nobody is going to buy a 5% bond at par if they can get an equally safe 8% bond at par. Many investors are taking the bonds out of their safe deposit vaults that they had carefully selected over a term of years and are selling them for whatever they will bring and are putting the proceeds into tax exempt securities. The investor who comes in the highest surtax bracket of the Federal Income Tax must pay to the government 73% of his income. He gets \$50.00 interest per year on his bond and the government takes \$36.50 of it, leaving him with \$13.50. Now, if he buys a municipal bond which is tax exempt he gets and keeps his full \$50.00. Stated in another way, he can get as much income from a \$1,000.00 tax exempt bond as he would get from \$3,700.00 invested in corporation bonds.

The above is only one of the many reasons why we say that perhaps never again will we see such investment bargains.

Now as to safety. The public sees a bond selling at, say, 70% of its face or par value and says, "Why, it cannot be safe!" Many of these bonds are not only safe but safer than when some big capitalist after careful investigation bought them at par and carried them with pride and satisfaction to his safe deposit vault. We have shown in the above example how, if he sold \$3,700.00 of these bonds for \$1,000.00 and bought tax exempt bonds his income would be no less. In other words, if income alone were to be considered he could sell his corporate bonds at 27% of their face value and have just as much income.

Now let us assume, simply for illustration, that one block of bonds were issued on a hydro-electric power plant built before the outbreak of the war. We will assume the plant was originally bonded for 50% of its cost and all of the bonds are still outstanding. This same plant could not be reproduced for double its original cost, so these bonds only represent 25% of the reproduction cost of the property. As the bonds can now be bought for 70% of their face value it means that the purchase price paid now for the bonds is only 17.5% of the reproduction value. The above is only an example of one type of many safe investment bargains.

That there are rare bargains to be had cannot be questioned. However, there was never greater need for discrimination in making purchases. We are confident of being able to get you safe and profitable investments. While we solicit your confidence and patronage, nevertheless our messages stands, "Buy, and buy now, upon either our advice or upon the advice of any of the many reputable houses that deal in investment securities." If you care to leave it to our judgment we will treat it as an honor transaction.

Yours cordially,  
**HENRY L. DOHERTY & COMPANY,**  
60 Wall Street,  
New York.

## TO SERVE THE BEST INTERESTS OF AMERICAN BUSINESS



to render to merchants, manufacturers and other business men and concerns, constructive and dependable banking service is, and for more than a century has been, the aim of

## THE PHILADELPHIA NATIONAL BANK

PHILADELPHIA, PA.

SAVINGS BANKS

SAVINGS BANKS

## GREENWICH SAVINGS BANK

Incorporated 1833  
S. E. COR. 6TH AVE. AND 16TH STREET, NEW YORK

Interest Rate January 1, 1921

### FOUR PER CENT

Per annum, payable on all sums from \$5 to \$5,000 on and after January 17, 1921

### \$1 OPENS AN ACCOUNT

DEPOSITS MADE ON OR BEFORE JANUARY 10 WILL DRAW INTEREST FROM JANUARY 1, 1921

CHARLES M. DUTCHER, President

SECRETARIES: FRANCIS M. BACON, JR., B. OGDEN CHISOLM

## NORTH RIVER SAVINGS BANK

31 Wall Street.

16TH SEMI-ANNUAL DIVIDEND

The Board of Trustees has declared a semi-annual dividend at the rate of

### FOUR PER CENT.

Per annum on all deposits entitled thereto, payable on and after Jan. 17th, 1921, and on all sums not exceeding \$5,000 on and after Jan. 10th, 1921, will draw interest from Jan. 1st, 1921.

BANKING BY MAIL.

CHARLES ROHE, President.

GEORGE T. CONNETT, Secy. & Treas.

## SEAMEN'S BANK FOR SAVINGS

56 Wall Street.

THE TRUSTEES HAVE ORDERED THAT AN INTEREST DIVIDEND OF FOUR PER CENT. BE PAID ON ALL SUMS NOT EXCEEDING \$5,000 ON AND AFTER JANUARY 1, 1921.

On accounts not exceeding five thousand dollars at the rate of FOUR PER CENT. per annum.

Deposits made on and after Monday, Jan. 1st, 1921.

DANIEL BARNES, President.

WILLIAM H. BENEDICT, Secretary.

New York, Dec. 9th, 1920.

—N.Y.C.—

Deposits to draw interest from Jan. 1st or April 1st or July 1st or Oct. 1st must be made on or before the last day of the previous month.

## The Manhattan Savings Institution

541-545 Broadway, cor. Bleecker St., N.Y.

139TH SEMI-ANNUAL DIVIDEND.

INTEREST AT THE RATE OF

### FOUR PER CENT

Per annum will be paid on Deposits Jan. 17th, 1921, on all sums not exceeding \$5,000 on and after Jan. 10th, 1921, will draw interest from Jan. 1st, 1921.

Deposits to \$5,000 made on or before Jan. 13th will draw interest from Jan. 1, 1921.

Deposits to \$5,000 made on or before Jan. 13th will draw interest from Jan. 1, 1921.

JOIN OUR CHRISTMAS CLUB!

H. E. TENNER, President.

GEORGE B. DUNNING, Secretary.

## IRVING SAVINGS BANK

OF THE CITY OF NEW YORK

Third Avenue and 44th St.

Interest credited Jan. 1st, at the rate of

### Four Per Cent.

per annum, on accounts from \$5 to \$5,000 deposited on or before Jan. 10th, 1921, will draw interest from Jan. 1st, 1921.

Deposits to \$5,000 made on or before Jan. 13th will draw interest from Jan. 1, 1921.

Deposits to \$5,000 made on or before Jan. 13th will draw interest from Jan. 1, 1921.

JOIN OUR CHRISTMAS CLUB!

WALTER C. STOKES, President.

Benjamin Griffen, V.P.

Arthur Stiles, Secy.

## Dollar Savings Bank

OF THE CITY OF NEW YORK

Third Avenue and 44th St.

Interest credited Jan. 1st, at the rate of

### Four Per Cent.

per annum, on accounts from \$5 to \$5,000 deposited on or before Jan. 10th, 1921, will draw interest from Jan. 1st, 1921.

Deposits to \$5,000 made on or before Jan. 13th will draw interest from Jan. 1, 1921.

Deposits to \$5,000 made on or before Jan. 13th will draw interest from Jan. 1, 1921.

JOIN OUR CHRISTMAS CLUB!

BRIAN G. HUGHES, President.

WILLIAM M. KERN, Controller.

HOWELL T. MANSION, Treasurer.

HARRY F. REGAL, Secretary.

## Dry Dock Savings Institution

34 & 342 BOWERY, cor. St. N.Y.

The Trustees have declared a dividend for the month ending Dec. 31, 1920, at the rate of

### FOUR PER CENT

per annum, on all deposits entitled thereto, payable on or before Jan. 10th, 1921, will draw interest from Jan. 1st, 1921.

Deposits to \$5,000 made on or before Jan. 13th will draw interest from Jan. 1, 1921.

Deposits to \$5,000 made on or before Jan. 13th will draw interest from Jan. 1, 1921.

JOIN OUR CHRISTMAS CLUB!

ANDREW MILLIS, President.

GEORGE H. MILLIS, First Vice President.

PETERSON K. SCHERKOPF, Treasurer.

SAMUEL WEISTER, Secretary.

Financial Items

H. F. McConnell & Co. announce that C. A. McAllister has retired from their firm on December 1st, 1920, account of ill health and that Harold J. Hall has become a partner as of December 31.

The Bankers Trust Company has been appointed trustee of preferred and common stock of the Allied Chemical and Dye Corporation.

Charles M. Dutcher, treasurer of the Greenwich Savings Bank, has been elected president, succeeding James Quinlan, who has retired because of ill health.

## Cotton Recovers After Sharp Drop To New Low Marks

January Contracts Advance Rapidly as Shorts Cover Steady Whole List: March Near 13-Cent Level

An early decline, establishing new low records for most deliveries, was followed by sharp rallies in the cotton market yesterday. January was relatively firm, selling up from 13.75c to 14.63c, and closing at 14.52c, compared with 14.02c at the close of the previous day. Traders short of January contracts were evidently rendered more uneasy by news of a harbor strike beginning on Saturday.

The few January notices so far issued have been promptly stopped, and with a possibility that labor troubles will interfere with the bringing of cotton here from the South in time for delivery next month, sellers were evidently disposed to cover and found relatively few contracts for sale.

Both Liverpool and local grain dealers brokers were among the buyers on the advance, which ran the price about 65 points above the quotation for March. The strength of the January position pulled up the rest of the list and the market closed steady at a net advance of 7 to 50 points.

Southern spot markets, as officially reported, were unchanged to 76 points higher, middling quotations ranging from 12.00c to Houston at 14.50c at Savannah.

The local market for spot cotton was steady and 50 points higher at 15c for middling; no sales were reported.

The range of prices follows:

	Open	High	Low	Close
Dec.	13.82	14.62	14.50	14.52
Jan.	13.75	14.60	14.50	14.52
Feb.	13.82	14.08	13.93	14.60
March	13.17	15.96	15.85	15.95
April	13.17	15.96	15.85	15.95
May	13.22	14.08	13.93	14.60
June	13.09	14.00	13.88	14.60
July	13.23	14.00	13.88	14.60
Sept.	13.23	14.00	13.88	14.60
Oct.	13.23	14.00	13.88	14.60
Nov.	13.23	14.00	13.88	14.60
Dec.	13.23	14.00	13.88	14.60

The wheat market was firmer as shorts cover was displayed, a much firmer tone. The volume of business was not large, and it was the opinion of some students of conditions that the upturn had been the result of a former technical position, which resulted in covering in a market devoid of offers.

In the local cash market No. 2 red

was quoted at \$1.99 and No. 2 hard at \$2.02, January shipment, c.i.f. track.

The range of prices follows:

	Open	High	Low	Close
Dec.	1.92	1.98	1.92	1.98
Jan.	1.92	1.98	1.92	1.98
Feb.	1.92	1.98	1.92	1.98
March	1.92	1.98	1.92	1.98
April	1.92	1.98	1.92	1.98
May	1.92	1.98	1.92	1.98
June	1.92	1.98	1.92	1.98
July	1.92	1.98	1.92	1.98
Sept.	1.92	1.98	1.92	1.98
Oct.	1.92	1.98	1.92	1.98
Nov.	1.92	1.98	1.92</td	